

CURRICULA

1. Information about the program

1.1. Institution	„1 Decembrie 1918” University of Alba Iulia
1.2. Faculty	Economic Sciences
1.3. Department	Business Administration and Marketing
1.4. Study field	Business Administration
1.5. Level	Masteral Studies
1.6. Study program	Business Administration (in English)

2. Information about discipline

2.1. Discipline title	Business Law and Mediation			2.2. Course code	BA 212		
2.3. Course coordinator	Bogdan Decebal Manole						
2.4. Seminar coordinator	Florea Bogdan						
2.5. Study year	II	2.6. Semester	I	2.7. Evaluation type (E/C/VP)	E	2.8. Type of course (C – compulsory, Op – optional)	C

3. Number of teaching hours per semester

3.1. Teaching hours per week	3	from wich: 3.2. course	2	3.3. seminar	1
3.4. Total of hours per semester	42	from wich: 3.5. course	28	3.6. seminar/laboratory	14
Distribution of time					Number of hours
Study from course book					40
Suplimentary documentation					30
Preparing for seminars, papers					30
Mentoring					2
Exams					2
Other activities: studying in session					4
Total of hours per individual study		108			
3.8 Total of hours per study plan		42			
3.9 Total of hours per semester		150			
3.10 Number of ECTS credits allocated		6			

4. Preconditions (when is the case)

4.1. of curriculum	<i>Other disciplines, ex:</i>
4.2. of competences	

5. Conditions (when is the case)

5.1. for the course	<i>Room equipped with video projector / blackboard.</i>
5.2. for the seminar	<i>Room equipped with video projector / blackboard.</i>

6. Specific competences

Professional competences	<p>C1. Creative application of research and problem-solving techniques in business management;</p> <p>C4. The ability to act independently and creatively in addressing and solving problems, to objectively and constructively assess critical situations, to creatively solve economical problems and to demonstratively communicate results;</p> <p>C10. MA's specialization in business development in order to understand, analyze and evaluate the activities involved in a complex process of implementing an economical project.</p> <p>C26. Ability to understand the importance of partnerships for business development;</p> <p>C32. Ability to conclude a consortium or partnership in an economic project;</p>
Additional competences	<p>CT3. Applying the principles, norms and values of professional ethics in their own rigorous, efficient and responsible work strategy;</p> <p>CT6. Ability to work independently and / or in a team, to identify solutions for problem-solving and for business management specific issues;</p> <p>CT7. Ability to make effective use of learning resources and techniques for their own development;</p> <p>CT12. Ability to work independently and / or in a team, to identify solutions for problem-solving and for specific business administration and development issues.</p>

7. Discipline objectives

7.1 General objective	<p><i>Description of concepts, theories, paradigms and methodologies used in the legal field</i></p> <p><i>Use of written and oral legal language and legal logic tools to explain and interpret concepts and theories specific to the field of law</i></p> <p><i>Use of specialized legal language and legal logic tools in the elaboration of arguments in the specific field, in writing and orally</i></p> <p><i>Use of specialized legal language to evaluate concepts, theories and methods established in the legal field</i></p> <p><i>Using the specialized legal language in developing professional projects</i></p>
7.2 Specific objective	<p><i>Defining and classifying the theories, paradigms and principles used in the study of law</i></p> <p><i>Use of legal concepts and theories to explain and interpret national, European and international law (legal norms)</i></p> <p><i>Applying theories, principles and concepts in a determined context</i></p> <p><i>Analyzing preliminary data, interpreting them, making classifications and conceptual delimitations</i></p> <p><i>Developing professional projects using the theories, principles and methods specific to the law</i></p>

8. Content

Course	Teaching methods	Obs.
1. Introduction to Business Law and Mediation	Lecture, talks	2 ore
2. Principles of Business Law and Mediation	Lecture, talks	2 ore
3. Legal report	Lecture, talks	2 ore
4. The content and the subject of the legal report in Business Law	Lecture, talks	2 ore
5. Legal act	Lecture, talks	2 ore
6. Business Law Contracts	Lecture, talks	2 ore
7. Enterprises	Lecture, talks	2 ore
8. Anti-competitive agreements between undertakings	Lecture, talks	2 ore
9. Alternative dispute resolutions in commercial litigation	Lecture, talks	2 ore
10. Mediation in Business Law	Lecture, talks	2 ore

11. Mediation of private law conflicts in Business Law	Lecture, talks	2 ore
12. Mediation of criminal law conflicts in Business Law	Lecture, talks	2 ore
13. Mediation in commercial matters in European context	Lecture, talks	2 ore
14. Mediation in commercial matters under international law	Lecture, talks	2 ore
References		
<p>1. Boroï A., Gorunescu M., Barbu I.A., Vîrjan B, <i>Business Criminal Law, 6. edition</i>, Bucureşti, C.H. Beck Publishing House, 2016.</p> <p>2. Craig P., by Búrca G., <i>European Union Law: Text, Cases, and Materials, fourth edition</i>. Bucureşti, Hamangiu Publishing House, 2009.</p> <p>3. Deleanu, I., <i>Treaty of Civil Procedure, Volume I, New Civil Procedure Code</i>. Bucureşti, Universul Juridic Publishing House, 2013;</p> <p>4. Lazar I., <i>European Union Competition Law</i>, Bucureşti, Universul Juridic Publishing House, 2016.</p> <p>5. Gorghiu A., Bogdan N., Stătescu C., Sîrbu M., Munteanu M., Dedu I., <i>Mediation. Oxygen for Business</i>, Bucureşti, Universul Juridic Publishing House , 2011.</p> <p>6. Păroşanu A, Balica E., Bălan A., <i>Mediation in Criminal Matters in Romania. Evaluation Study and Perspectives</i>, Bucureşti, C.H. Beck Publishing House, 2013.</p> <p>7. Rosu A., <i>Mediation - Alternative Dispute Resolution of International Commercial Litigation</i>, Bucureşti, Universul Juridic Publishing House, 2010.</p> <p>8. Sîrbu M, Croitoru-Anghel D. M., <i>Alternative Dispute Resolution. Conflict mediation</i>, Bucureşti, Universul Juridic Publishing House, 2015.</p>		
Seminar		
1. Introduction to Business Law and Mediation. Principles of Business Law and Mediation	Theory, cases	2 ore
2. Legal report. The content and the subject of the legal report in Business Law	Theory, cases	2 ore
3. Legal act. Business Law Contracts	Theory, cases	2 ore
4. Enterprises. Anti-competitive agreements between undertakings	Theory, cases	2 ore
5. Alternative dispute resolutions in commercial litigation. Mediation in Business Law	Theory, cases	2 ore
6. Mediation of private and criminal law conflicts in Business Law	Theory, cases	2 ore
7. Mediation in commercial matters in European context and under international law	Theory, cases	2 ore
References		
<p>1. Boroï A., Gorunescu M., Barbu I.A., Vîrjan B, <i>Business Criminal Law, 6. edition</i>, Bucureşti, C.H. Beck Publishing House, 2016.</p> <p>2. Craig P., by Búrca G., <i>European Union Law: Text, Cases, and Materials, fourth edition</i>. Bucureşti, Hamangiu Publishing House, 2009.</p> <p>3. Deleanu, I., <i>Treaty of Civil Procedure, Volume I, New Civil Procedure Code</i>. Bucureşti, Universul Juridic Publishing House, 2013;</p> <p>4. Lazar I., <i>European Union Competition Law</i>, Bucureşti, Universul Juridic Publishing House, 2016.</p> <p>5. Gorghiu A., Bogdan N., Stătescu C., Sîrbu M., Munteanu M., Dedu I., <i>Mediation. Oxygen for Business</i>, Bucureşti, Universul Juridic Publishing House , 2011.</p> <p>6. Păroşanu A, Balica E., Bălan A., <i>Mediation in Criminal Matters in Romania. Evaluation Study and Perspectives</i>, Bucureşti, C.H. Beck Publishing House, 2013.</p> <p>7. Rosu A., <i>Mediation - Alternative Dispute Resolution of International Commercial Litigation</i>, Bucureşti, Universul Juridic Publishing House, 2010.</p> <p>8. Sîrbu M, Croitoru-Anghel D. M., <i>Alternative Dispute Resolution. Conflict mediation</i>, Bucureşti, Universul</p>		

Juridic Publishing House, 2015.

Corroborating the contents of the discipline with the expectations of epistemic community representatives, professional associations and representative employers in the field of the program

Graduates of the Business Law and Mediation course acquire legal concepts used in business law as well as concepts of alternative dispute resolution in business.

Evaluation type

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percent in the final grade
10.4 Course	- <i>Solving the exam requirements</i>	<i>Written exam</i>	60 %
10.5 Seminar	- <i>Finishing the practical activities</i>		10 %
	- <i>Scientific content of the papers</i>		20 %
	- <i>Involvement in classes topic</i>		10 %
10.6 Minimum performance standard: minim 5			
Demonstrating the competences: <i>Appropriate use of specialized legal language in a given topic debate</i> <i>Appropriate use of learned theories, principles and legal concepts, in a professional project</i> <i>Appropriate use of Romanian, European and international legislation in a professional project</i>			

Date:
5.09.2019

Signature of course coordinator:
Bogdan Decebal Manole

Signature of seminar coordinator:
Florea Bogdan

Date for Department approval:
10.09.2019

Signature of the Head of Department:
Gavrila Paven Ionela