#### **SYLLABUS**

# Fundamentals of commodities 2020-2021

#### 1. Data about the program

1.1. Educational institution	"1 Decembrie 1918" University
1.2. Faculty	Faculty of Economics
1.3. Department	Business Administration and Marketing
1.4. Field of study	<b>Business Administration</b>
1.5. Study cycle	Undergraduate
1.6. Academic programme / Qualification	<b>Business Administration/</b> 242102 Process improvement
	specialist, 242104 Process manager, 242110 Economic
	performance planning, control and reporting specialist

## 2. Data about discipline

2.1. Discipline name	)	Fundamentals	Fundamentals of commodities			oline code	BA 217	
2.3. Holder of the course		Lect dr Glevitzky Mirel			Lect dr Glevitzky M			
2.4. Holder of the se	minar		Lect .univ. dr. BOSTAN ROXANA					
2.5. Year of study	II	2.6. Semester	I	2.7. Evaluation type (E/C/VP)		2.8. Discipl (O - manda optional, F	tory <b>Op</b> -	O

#### 3. The estimated total of time

3.1.Number of hours per week	3	in which: 3.2. course	2	3.3. seminar/laboratory	1
3.4. Total hours from the educational plan	42	in which: 3.5. course	28	3.6. seminar/laboratory	14
Distribution of the time fund					hours
Study after manually course support, bibliography and notes					26
Additional documentation at the library, specialized electronic platforms and in the field					10
Training seminars / labs, homework, essays, portfolios and essays					20
Tutorship				-	
Examinations				2	
Other activities				-	

3.7 Total hours of individual study	58
3.8 Total hours from the educational	42
plan	

3.9 Total hours per semester	100
3.10 Number of credits	4

## 4. **Preconditions** (where applicable)

4.1. of curriculum	- is not the case
4.2. of competences	- is not the case

### 5. **Conditions** (where applicable)

5.1. to conduct the course	The room with videoprojectior/board
<u> </u>	Laboratory equipped with specific performance laboratory, equipment, reagents, foods for analysis

### 6. Specific skills acquired

Professional Skills	<ol> <li>Knowledge, understanding concepts, basic theories and methods of the field and the area of specialization; use appropriate professional communication;</li> <li>Using basic knowledge for explanation and interpretation of various types of concepts, situations, processes, projects etc. associated with the field;</li> <li>Applying basic principles and methods for solving problems / defined situations typical for the area under conditions of a qualified assistance;</li> <li>Adequate use of standard assessment criteria and methods to evaluate the quality the merits and limitations of some processes, programs, projects, concepts, methods and theories;</li> <li>Developing professional projects using principles and methods established in the field</li> </ol>
Transversal skills	- Is not the case

## 7. **Discipline objectives** (based on the specific skills accumulated grill)

7.1 The general objective of the discipline	- Develop the capacity of the student to the understanding and knowledge of basic concepts related to the goods and the conditions of establishing relationships between producers, traders and consumers
7.2 Specific objectives	- Develop the capacity of knowledge and understanding of basic concepts related to the goods and the conditions of establishing relationships between producers, traders and consumers
	<ul> <li>Study of the main concepts relating to goods throughout their trajectory, from design, production, circulation, consumption and post-consumption, taking into account even the phases before and after their existential.</li> <li>Develop the capacity of knowledge and understanding of the value in use, the systematics, the quality and quality guarantee, all closely related to packaging, storage, transport, handling and selling</li> </ul>

- The understanding and knowledge of psychosensorial
properties, physico-chemical and microbiological of the goods
- Develop the ability to conduct tests to establish
psychosensorial bet on sensory quality characteristics of goods
- Understanding and developing skills for implementing
control methods and verifying the quality of products and services
- Understanding and knowledge of the principles of
systematization and codification of goods
<ul> <li>Understanding and knowledge of object domains and levels of standards</li> </ul>
<ul> <li>Develop the capacity for knowledge and understanding of basic concepts related to marking, labeling and product packaging</li> </ul>
<ul> <li>Understanding and knowledge of the fundamental issues related commodities' expertise</li> </ul>
<ul> <li>Knowledge and assimilation of the principles and the legislative framework on consumer protection</li> </ul>

### 8. Content

8.1 Course	Teaching methods	Observations
1. OBJECTIVE AND IMPORTANCE OF SCIENCE OF	Lecture, video media, examples,	2 hours
COMMODITIES	discussions	
Object of the Commodities of Science; History and		
Importance; The schools and the interdisciplinary of		
Science of Commodities		
2.RESEARCH METHODS AND TECHNIQUES;	Lecture, video media, examples,	2 hours
General and specific methods. The functions of the	discussions	
science of the commodities.		
3. PROPERTIES OF GOODS	Lecture, video media, examples, discussions	2 hours
General considerations on the goods; The physical properties;	aiscussions	
Chemical properties; Psychosensorial properties; Esthetic		
properties; Chemical and physico-chemical methods to control		
the quality of goods; Quality control of goods through nondestructive methods		
- And - State - Company		

4. QUALITY PRODUCTS AND SERVICES  The concept of quality; Factors that influence quality; Quality functions; Documents prescribing product quality; Documents certifying the quality of products;	Lecture, video media, examples, discussions	2 hours
5. METHODS OF CONTROL AND CHECKING THE QUALITY OF PRODUCTS AND SERVICES  The concept of product; Quality control methods; Quality control functions; Methods of statistical control by	Lecture, video media, examples, discussions	2 hours
measurement; Methods of statistical control by attributes and defects; Reception of products.		
6. METHODS OF STATISTICAL CONTROL OF THE QUALITY OF GOODS  Methods of statistical control by measurement; Methods of statistical control by attributes and defects; Products reception	Lecture, video media, examples, discussions	2 hours
7. NOTIONS IN CALIMETRIE  Object of calimetrie; Methods of calimetrie; Indices used in calimetrie; Means for estimating the quality Estimate of the quality indicators; Share indices of quality products; Indices of poor quality Reliability. Indicators of reliability; Serviceability; Maintenance; Availability	Lecture, video media, examples, discussions	2 hours
8. GOODS QUALITY INDICATORS Reliability. Reliability indicators; maintainability; maintenance; Availability	Lecture, video media, examples, discussions	2 hours

9. GOODS CLASSIFICATION AND CODING  General principles of classification of goods; Systems of classification and coding of goods; Types of codes; Bar codes; The role of coding in the current context	Lecture, video media, examples, discussions	2 hours
10. STANDARDIZATION AND CERTIFICATION OF QUALITY PRODUCTS General considerations; Object of standardization; The subject, contents, methods and standard levels National standardization; International and regional standards, Quality certification	Lecture, video media, examples, discussions	2 hours
11. PRODUCT MARKING AND LABELING  General considerations in trademarks; Functions of trade marks The classification of trademarks. Types of Marks	Lecture, video media, examples, discussions	2 hours
Marking methods of goods; Trademark protection;		
Labelling of products; Ecological labeling		
12. PRODUCT LABELING. Typology and characteristics. Ecological labeling	Lecture, video media, examples, discussions	2 hours
13. PACKING GOODS  General considerations; The classification of packages; The functionality and efficiency of packaging Quality packaging; Packaging methods; Indicators for economic assessment of packaging	Lecture, video media, examples, discussions	2 hours
14. EXPERTISE COMMODITIES  Falsification; Counterfeiting; Using non-food substances, for food; Use of food products contaminated by the environment; Medical Sanitary Fraud	Lecture, video media, examples, discussions	2 hours

#### 8.2 Bibliography:

- 1. Popa, M., The safety of food products, Seria Didactica, 2013, Alba Iulia;
- 2. Popa M., Dragan M., *Science of Comodities* The safety of food products, ROTABENE I MEDIENHAUS, Schneider Druck GmbH, Rotenburg on der Tauber, 2013;
- 3. Popa, M., Glevitzky, M., *Bazele merceologiei- Teorie si aplicaţii*, Editura Casa Cartii de Stiinta,, Cluj Napoca, 2012;
- 4. Popa, M., Fundamentele stiintei marfurilor, Editura Casa Cartii de Stiinta,, Cluj Napoca, 2010;
- 5. Popa,M, *Bazele merceologiei- Îndrumător de laborator*, Seria Didactica, Univ. "1 Decembrie 1918." Alba Iulia 2002;
- 6. Popa, M., Glevitzky M., *Contaminarea marfurilor agroalimentare- Metode si tehnici de cercetare*, Editura Casa Cartii de Știința, Cluj Napoca, 2009;
- 7. Popa, M., *Merceologia mărfurilor alimentare*, Seria Didactica, Univ. "1 Decembrie 1918", Alba Iulia, 2005;
- 8. Popa M., Calitate si siguranța alimentara, Editura Casa Cartii de Știința, Cluj Napoca , 2005;

Seminar - Laboratory	Teaching methods	Observations
1. Laboratory regulations. Protection rules of the works.  Operations and utensils used in the Basic Commodities of Science	Discussions, laboratory analyzes, creation of working groups for the laboratory theme	2 hours
2. Sampling and preparation of samples in order to determine the characteristics of the quality. Preservation and preservation of evidence. Science of commodities expertise.	Discussions, laboratory analyzes, creation of working groups for the laboratory theme	2 hours
3. Psychosensorial examination of goods. Determining the quality characteristics of the goods by physical-chemical analysis	Discussions, laboratory analyzes, creation of working groups for the laboratory theme	2 hours
4. Determination of the mass, volume, humidity and porosity of the goods	Discussions, laboratory analyzes, creation of working groups for the laboratory theme	2 hours
5. Determination of the viscosity and ash content of the goods	Discussions, laboratory analyzes, creation of working groups for the laboratory theme	2 hours
6. Determination of quality characteristics of goods, by the volumetric methods of analysis	Discussions, laboratory analyzes, creation of working groups for the laboratory theme	2 hours
7. Presentation of the semester by work teams: Assessing quality characteristics of the product <i>X through specific methods of analysis</i>	Presentations, discussions	2 hours

#### **References:**

- 1. Popa, M., The safety of food products, Seria Didactica, 2013, Alba Iulia;
- Popa M., Dragan M., Science of Comodities- The safety of food products, ROTABENE I MEDIENHAUS, Schneider Druck GmbH, Rotenburg on der Tauber, 2013
- 3. Popa, M., Glevitzky, M., *Bazele merceologiei- Teorie si aplicaţii*, Editura Casa Cartii de Stiinta,, Cluj Napoca, 2012;
- 4. Popa, M., Fundamentele stiintei marfurilor, Editura Casa Cartii de Stiinta,, Cluj Napoca, 2010;
- 5. Popa,M, *Bazele merceologiei- Îndrumător de laborator*, Seria Didactica, Univ. "1 Decembrie 1918." Alba Iulia 2002;
- 6. Popa, M., Glevitzky M., *Contaminarea marfurilor agroalimentare- Metode si tehnici de cercetare*, Editura Casa Cartii de Ştiinţa, Cluj Napoca, 2009;
- 7. Popa, M., *Merceologia mărfurilor alimentare*, Seria Didactica, Univ. "1 Decembrie 1918", Alba Iulia, 2005;
- 8. Popa M., Calitate si siguranța alimentara, Editura Casa Cartii de Știința, Cluj Napoca , 2005;

## 9. Corroborating discipline content with the expectations of epistemic community representatives professional associations and employers representatives in the field related to the program

The elaboration of the analytical program was achieved by consulting and collaborating with specialists in the field, merchandisers from some partner organizations, as well as from the Veterinary Sanitary and Food Safety Directorate. In the discussions related to the elaboration of the curriculum also participated teachers from other departments of the UAB, or from other institutions of higher education. The meeting aimed to identify the needs and expectations of employers in the field and to coordinate with other similar programs within other higher education institutions.

#### 10. Assessment

Activity Type	10.1 Evaluation criteria	10.2 Evaluation methods	10. Percentage of final grade
10.4 Course	Final evaluation	During the year evaluation	70%
	-	-	-
10.5 Seminar/laboratory	Ex: Continuous assessment / final evaluation	Ex. Practical testing: principles, methodology, applications Development / Project Presentation	30%
10 (38)	- Performance: obtaining the		-

10.6 Minimum standard of performance: obtaining the minimum grade 5

from the grid domain skills:

Purpose and importance of Merceology, goods properties, methods of control and verification of the quality of products and services; C1, C2, C4,

Date of completion 16.09.2020

Signature of the holder of the course Lect dr. Glevitzky Mirel

Signature of the holder of the seminar Lect. Univ. dr. BOSTAN ROXANA

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> Signature of Department Director Lect.univ.dr. Maican Silvia

Date of approval in the Department